



DAS

CASE STUDY

# GLOBAL FINTECH COMPANY

London

TRADING  
AND FINANCIAL



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**Locations:** London, India & Germany

**Project Size:** 481 x OPTIMA Trader desk positions with our T7 enclosure. Monitor arms, desk top power & bespoke divider screens were also supplied. 600 x DATUM height adjustable desks were also installed across offices in India and Germany.

**Project Date:** November 2022 to January 2023

## Project Description:

DAS delivered this world class project on time and to budget, working collaboratively with client stakeholders, the main contractor Structure Tone, project managers Gardiner and Theobald as well as cost managers Turner and Townsend. A perfectly programmed solution was put in place for the desking requirement whilst also coordinating power and data, IT and other highly technical elements throughout.

- **Coordination of desk services** – via pre-installation consultation and a ‘Gold Standard’ mock-up, DAS facilitated the opportunity for relevant suppliers and integrators to understand.
- **Detail development** – DAS worked with the client’s in-house design consultant and the architect as well as loose furniture supplier to develop an aesthetic which was coordinated and complimentary.
- **Site delays and recovery** – The DAS installation project manager and installation team excelled across two incredibly busy site floors to maintain a schedule of build work. This included coordinating and re-coordinating to overcome risks and challenges to stay ahead of the IT install team and ultimately the PC date with a VIP walk-about.

## Key Challenges:

DAS were appointed winner of a tender to produce and install a customised version of the standard product. DAS were selected on the basis the product offer provided a robust and versatile solution which is easily adapted to suit both trader and non-trader IT configurations. Not to mention the assurance of our experienced project operation.



OPTIMA T7 Trader Desks

*“The wider business are very happy and are finally understanding the value of partnering with firms that give us the quality and service we need”*

*- Global Fintech Company - Senior VP*





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